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OEM PARTNERSHIP · V1

# Africa is the demo flight you never get.

A co-investment + machine donation pitch  
for ELA Aviación, AutoGyro, Magni, and select OEMs.

## THE OEM PROBLEM

# You sell the ship. Then the customer disappears.

Every gyroplane OEM faces the same compounding problem: high unit margins, near-zero recurring revenue per customer, no long-term visibility into how, where, or how often the aircraft is flown.

There is no Apple-Store for gyroplanes. No service network across Africa. No fleet brand that introduces new buyers to your aircraft in the most cinematic flying environment on earth.

SafariSky is that channel.

**THE PITCH**

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# Co-fund the structure. Donate launch machines. Win the continent.

We are asking each launch OEM to do two things:

## 1. CO-INVEST IN SAFARISKY (€100–€250K)

Every euro you put in is matched by a slot in the founder fleet, brand placement on every dispatch, and a permanent demo program for new buyers.

## 2. DONATE ONE LAUNCH AIRCRAFT (1-YEAR LOAN)

We hangar it at Wonderboom under FlyJetStream's AOC. We fly your machine in front of 60 paying Founders + an EU roadshow audience of 1,500+ qualified pilots. You get every hour logged, every photo, every video, every lead.

**WHAT YOU GET**

# A demo fleet you couldn't build alone.

- Permanent African demo presence — 70% of flights from SA, 30% pan-African
- Direct lead pipeline — every member is a qualified buyer or current owner
- Brand placement on every Founder dispatch, route map, and digital asset
- Co-branded circuits — 'The ELA Okavango Circuit', 'The Magni Escarpment'
- Engineer training — your tech reps cycle through Wonderboom
- Resale residual — your loaned aircraft returns at higher market value (Africa hours = premium)

**THE SEQUENCE**

# LOI now. Machine in Q4. Launch Q1 2027.

We are gathering signed LOIs from each pillar partner before finalizing the business plan and capital raise.

**WHAT WE NEED FROM YOU IN 30 DAYS**

- Signed LOI for co-investment range (€100–€250k)
- Signed loan-of-machine MOU for one launch aircraft
- Engineering & spares support letter

**WHAT WE DELIVER IN 90 DAYS**

- Final business plan + audited financials
- Hangar slot at Wonderboom
- First Founder dispatch with your aircraft

## WHY YOU

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# ELA Aviación, AutoGyro, Magni — the shortlist.

We are not pitching every OEM. We are pitching the three that have the right aircraft for Africa: long range, hot-and-high performance, real cabin comfort, and a service mentality that can scale across borders.

First mover takes the headline circuit. Second mover gets the second. Third mover gets what's left.

ELA — Eclipse for the headline Cape-to-Kruger run.

AutoGyro — Cavalon Pro for the long Okavango/Bazaruto coastal.

Magni — M24 Plus for the high-altitude escarpment work.