

· FJS-OP-001 · v1 ·

Operating Partnership Proposal

FlyJetStream as SACAA AOC operator for the SafariSky dual-hub model.

PREPARED FOR

FlyJetStream (Pty) Ltd
SACAA AOC Holder
Wonderboom · South Africa

PREPARED BY

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PROPOSITION

The relationship in one paragraph

SafariSky markets, sells, and curates. FlyJetStream flies. Every commercial flight under the SafariSky membership is operated under your AOC, on your dispatch authority, with your crew and your maintenance. We are the demand engine; you are the operator of record.

WHAT WE NEED FROM YOU

Scope

- **Wonderboom main base** — dispatch, fuel, hangar, daily maintenance, crew duty management.
- **Longmere sub-base** — staffed dispatch presence on departure days, satellite maintenance.
- **Cross-border permits** — Botswana, Mozambique, eSwatini handled under your AOC.
- **Insurance umbrella** — passengers covered under your existing hull and liability.
- **Crew rotation** — minimum two type-rated pilots per airframe.

REVENUE SHARE

Commercial outline

Per-hour wet rate paid to FlyJetStream from the SafariSky member wallet at point of dispatch. Rates reviewed quarterly. Minimum monthly hours guaranteed once Founder cohort is sold out.

Item	FlyJetStream	SafariSky
AOC + crew + dispatch	✓	
Aircraft maintenance	✓	
Member acquisition		✓
Hub leases (W'boom + Longmere)		✓
Hospitality coordination		✓
Cross-border permits	✓ (cost passed through)	

TIMELINE

Phase plan

- **Month 0–2:** AOC operating agreement signed, Wonderboom hangar lease confirmed.
- **Month 2–4:** First two ELA airframes delivered, crew type-ratings completed.
- **Month 4–6:** Founder member cohort begins flying — Okavango Delta Dash circuit.
- **Month 6–9:** Longmere sub-base stood up, Lowveld Grand Slam circuit launches.
- **Month 9–12:** Mozambique and eSwatini permits in steady-state.

TO RESOLVE

Open questions

- Are you open to a sub-base footprint at Longmere or do you prefer a single-base AOC structure with positioning flights?
- What is your preference on member-owned aircraft maintained by your AOC vs operator-owned only?
- Is there a path to expand crew complement specifically for SafariSky demand cycles (peak Apr–Oct)?