

· IL-OB-001 · v1 ·

Independent Lodge Onboarding Pack

How non-Black Heron lodges join the SafariSky member network.

PREPARED FOR

Independent Lodge Operators

Southern Africa

PREPARED BY

SafariSky (Pty) Ltd · Botswana

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AUDIENCE

Who this is for

Boutique lodges with airstrip access in Botswana, South Africa, eSwatini, or Mozambique that want to host SafariSky members without joining the Black Heron group.

ENTRY CRITERIA

Standards we require

- Airstrip in good condition: minimum 800m, accessible by ELA-10 or Cavalon.
- Maximum 12 beds (we don't push our members to mass-tourism properties).
- On-site host trained on the SafariSky arrival standard (briefed by Black Heron).
- Indemnity and insurance baseline aligned with FlyJetStream AOC requirements.
- Willingness to accept member-rate room nights drawn against the SafariSky wallet.

VALUE

What you get

- Listing on /circuits and /partners.
- Direct routing of member room-night demand against your inventory.
- Pre-paid bookings (no chasing).
- Joint content opportunities.

STEPS

Onboarding process

- Submit interest via partners@safarisky.africa.
- Site survey by SafariSky + FlyJetStream operations team.
- Standards walk-through with Black Heron host trainer.
- Signed onboarding agreement, listed within 30 days.